

2012 List of Fastest-Growing Staffing Firms

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Introduction:

- The top 10 fastest-growing U.S. staffing firms had a median compound annual growth rate of 48.9 percent from 2007 through 2011. That compares to median compound growth of 39.8 percent for last year's list, which measured growth from 2006 through 2010. Seven of the top 10 firms this year focused on information technology staffing.
- Overall, 72 staffing firms posted compound annual revenue growth of 15 percent or more on this year's list, compared to only 42 last year. Thirty-nine of the 72 firms in 2012 reported IT staffing to be their top segment.
- To qualify for the list, staffing firms had to post at least \$1 million in revenue in 2007 and have compound annual revenue growth of at least 15 percent between 2007 and 2011. All numbers are self-reported. However, the top 10 fastest growing firms had to provide audited financial statements to verify the numbers or provide verification of the numbers on company letterhead when audited financial statements were not available. Firms were to report payrolling revenue on a net basis (excluding worker wages, taxes and benefits). For firms with managed service provider offerings, only MSP fees were to be reported.
- The remarkable growth of these firms is particularly notable, given that the staffing industry as a whole contracted by 11 percent during the 2007 to 2011 period, according to estimates by Staffing Industry Analysts.

The data included in this report was collected through an online survey in April-June 2012.

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**STAFFING
INDUSTRY
ANALYSTS**

List of fastest-growing U.S. staffing firms
Ranked by compound average growth rate from 2007 to 2011

Rank	Company	Headquarters	Top staffing segment(s) served	2011 U.S. staffing revenue	Compound annual growth rate
1	PrimeSkill Staffing Services	Oxnard, Calif.	Industrial	\$11,215,476	79.2%
2	Principle Solutions Group	Atlanta	IT staffing	\$46,480,187	70.9%
3	Agile Resources Inc.	Alpharetta, Ga.	IT staffing	\$8,412,382	65.0%
4	B2B Staffing Services Inc.	Cypress, Calif.	Office/clerical	\$6,637,518	51.9%
5	Rose International Inc.	Chesterfield, Mo.	IT staffing	\$340,000,000	49.5%
6	Creative Solutions Services LLC	New York	IT staffing	\$6,450,000	48.3%
7	Partner Professional Staffing	Cincinnati	IT staffing	\$14,784,000	45.9%
8	TGhealthcare	Omaha, Neb.	Travel nursing	\$6,300,000	45.6%
9	Spectraforce Technologies Inc.	Raleigh, N.C.	IT staffing	\$31,483,759	43.7%
10	Mindlance Inc.	Hoboken, N.J.	IT staffing	\$56,000,000	43.1%
11	Willis Group LLC	Houston	Legal	\$70,414,292	41.6%
12	AB Staffing Solutions LLC	Phoenix	Travel nursing	\$19,157,399	41.3%
13	ASK Staffing Inc.	Duluth, Ga.	IT staffing	\$12,153,481	41.3%
14	BG Staffing	Dallas	Office/clerical, Industrial	\$50,119,792	40.4%
15	Digital Intelligence Systems Corp. (DISYS)	McLean, Va.	IT staffing	\$239,000,000	40.1%
16	Xtreme Consulting Group Inc.	Kirkland, Wash.	IT solutions/statement of work	\$52,851,024	39.9%
17	Populus Group LLC	Troy, Mich.	IT staffing, Engineering/design	\$59,000,000	39.0%
18	ICONMA LLC	Troy, Mich.	IT staffing, Professional	\$103,206,959	39.0%
19	Insight Global Inc.	Atlanta	IT staffing	\$551,147,000	36.8%
20	Sigmaways Inc.	Fremont, Calif.	IT staffing	\$3,861,388	36.5%
21	In-Flight Crew Connections LLC	Charlotte, N.C.	payrolling/IC compliance	\$4,292,493	36.1%
22	Synergy Services Corp	Denver	payrolling/IC compliance	\$80,000,000	34.8%
23	The York Companies Inc.	Louisville, Ky.	Industrial	\$20,000,000	34.7%
24	Integrity Staffing Solutions Inc.	Wilmington, Del.	Industrial	\$265,771,054	34.4%
25	TaleMed	Loveland, Ohio	Travel nursing	\$6,285,000	34.0%
26	RGBSI	Madison Heights, Mich.	Engineering/design	\$54,500,000	33.8%
27	Employment Plus Inc.	Bloomington, Ind.	Industrial	\$230,825,880	32.1%

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28	The Select Group LLC	Raleigh, N.C.	IT staffing	\$26,062,000	31.6%
29	Personnel Options Inc.	Griffin, Ga.	Industrial	\$16,264,567	31.1%
30	Brenner Information Technology Staffing Inc., dba The OCJ Group	Woodland Hills, Calif.	IT staffing	\$8,500,000	30.8%
31	Therapy Source Inc.	Plymouth Meeting, Penn.	Allied healthcare	\$14,338,615	28.1%
32	Magellan Search Group	Plymouth Meeting, Penn.	Direct hire	\$5,020,676	27.8%
33	TalentBurst Inc.	Boston	IT staffing	\$31,100,000	27.4%
34	The Amerit Family of Companies	Walnut Creek, Calif.	Office/clerical, Other	\$110,365,000	27.2%
35	Arrow Strategies LLC	Bingham Farms, Mich.	IT staffing	\$29,323,853	27.0%
36	Q Analysts LLC	Santa Clara, Calif.	IT staffing	\$24,316,000	25.8%
37	The Vesume Group	North Andover, Mass.	IT staffing	\$3,725,000	25.6%
38	TekPartners/MedPartners HIM	Coral Springs, Fla.	IT staffing	\$56,353,000	25.5%
39	Beacon Hill Staffing Group LLC	Boston	IT staffing, Legal	\$107,492,600	24.7%
40	Artech Information Systems LLC	Cedar Knolls, N.J.	IT staffing	\$336,896,932	24.4%
41	The Performance Group	Ephrata, Penn.	Industrial	\$31,000,000	24.3%
42	Industrial labor Management Group Inc.	Los Angeles	Industrial	\$30,500,000	24.0%
43	Set and Service Resources	Raleigh, N.C.	Retail	\$12,175,000	23.4%
44	Portfolio Creative	Columbus, Ohio	Marketing/creative	\$8,843,534	23.3%
45	Bradsby Group	Denver	Direct hire	\$18,500,000	22.9%
46	Metasys Technologies Inc.	Duluth, Ga.	IT staffing	\$21,800,000	22.8%
47	Pyramid Consulting Inc.	Alpharetta, Ga.	IT staffing	\$120,000,000	22.7%
48	Prosum Technology Services	El Segundo, Calif.	IT staffing	\$27,412,000	22.1%
49	ASAP Staffing LLC	Norcross, Ga.	IT staffing	\$76,521,539	22.0%
50	Akraya Inc.	Sunnyvale, Calif.	IT staffing	\$40,519,910	21.8%
51	EdgeRock Technology Partners	Boston	IT staffing	\$23,109,217	20.7%
52	DIVERSANT	Red Bank, N.J.	IT staffing	\$82,399,000	19.6%
53	Digital Prospectors Corp	Exeter, N.H.	IT staffing	\$26,811,027	19.1%

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54	The Daniel Group	Houston	Engineering/design, Industrial	\$19,000,000	18.9%
55	The Training Associates	Westborough, Mass.	Training	\$54,885,119	18.4%
56	Venteon Holdings LLC	Troy, Mich.	Engineering/design, Finance/accounting	\$17,400,000	18.3%
57	Mitchell Martin Inc.	New York	IT staffing	\$149,800,000	18.2%
58	LaSalle Network	Chicago	Office/clerical	\$26,100,000	18.0%
59	LiquidAgents Healthcare	Plano, Texas	Travel nursing	\$21,912,008	17.7%
60	AVID Technical Resources	Boston	IT staffing	\$12,048,957	17.5%
61	InfoGroup Northwest Inc.	Portland, Ore.	IT staffing	\$10,877,159	17.2%
62	Udig	Richmond, Va.	IT staffing	\$11,900,000	16.3%
63	SoloPoint Solutions Inc.	Santa Clara, Calif.	Engineering/design	\$6,836,271	16.1%
64	Epitec	Southfield, Mich.	IT staffing	\$51,500,000	15.8%
65	Yorkson Legal	New York	Legal	\$4,800,000	15.5%
66	iTech Solutions Inc.	Farmington, Conn.	IT staffing	\$12,391,069	15.4%
67	Apex Systems Inc.	Glen Allen, Va.	IT staffing	\$705,228,327	15.3%
68	Synergis	Alpharetta, Ga.	IT staffing	\$19,330,717	15.3%
69	Ardor Health Solutions	Coral Springs, Fla.	Allied healthcare	\$25,500,000	15.2%
70	Atlantic Associates Inc.	West Roxbury, Mass.	IT staffing	\$7,000,000	15.0%
70	Bernard, Nickels & Associates	New York	IT staffing	\$14,000,000	15.0%
70	Pinnacle Staffing Inc.	Greenville, S.C.	Industrial	\$49,000,000	15.0%